## Determinants of Knowledge and Awareness of Aquatic Invasive Species

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## Lakes of Interest in this Study

- Lakes in the Bayfield County Towns of Iron River and Delta
- Includes Pike Chain of Lakes

"Poison Ivy Island - Lake Millicent" by Sally Witz



## Some Questions of Interest

- What are property owners' attitudes/opinions on lake issues, including aquatic invasive species (AIS)?
- What is the level of awareness about AIS?
- What are some of the factors that influence a person's level of awareness?
- What is the state of knowledge about AIS?
- What factors determine a person's state of knowledge?
- How would property owners change their behavior if AIS infestations increased?


## How Did We Obtain Data for the Study?

- We conducted a mail-out survey of property owners in the towns of Iron River and Delta
- Surveys were mailed to all residential property owners


## The Property Owner Survey: Response Rate

- Surveys were mailed to all 1,451 property owners
- 49 undeliverables (returned with no forwarding address)
- 666 surveys were completed and returned to the team
- $666 /(1451-49)=48 \%$ response rate


## (Some) Factors Perceived as Impacting Lakes in Towns of Iron River and Delta

| Factors | No <br> Impact <br> $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | Great <br> Impact <br> $\mathbf{5}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Aquatic invasive species <br> Mean $=3.7(\mathrm{n}=549)$ | $4.7 \%$ | $13.8 \%$ | $25.1 \%$ | $18.0 \%$ | $38.2 \%$ |
| Lakeshore development <br> Mean = 3.3 (n = 560) | $10.9 \%$ | $20.0 \%$ | $24.6 \%$ | $16.4 \%$ | $28.0 \%$ |
| Septic tank discharge <br> Mean = 2.9 (n = 530) | $16.0 \%$ | $24.7 \%$ | $27.0 \%$ | $16.0 \%$ | $16.2 \%$ |
| Shoreline vegetation <br> removal <br> Mean = 2.9 (n = 544) | $16.4 \%$ | $23.2 \%$ | $28.3 \%$ | $16.0 \%$ | $16.2 \%$ |
| Boat congestion <br> Mean = 2.9 (n = 551) | $14.5 \%$ | $25.0 \%$ | $25.8 \%$ | $19.4 \%$ | $15.2 \%$ |

## What is the Level of Awareness Regarding AIS?

- Can respondents think of the names of any aquatic invasive species they believe could be a problem for the lakes in the towns of Iron River and Delta?


## Awareness: Can a Respondent Think of the Names of ANY Aquatic Invasive Species That Could be a Problem in These Lakes?


$\square$ Knew names of at least one AIS
$\square$ Did not know names of any AIS

## Respondent Awareness of Specific AIS that Could be a Problem in These Lakes

| Species | No. of "Aware" <br> Respondents <br> (Total = 291/574) |
| :--- | :---: |
| Eurasian watermilfoil (some version) | 244 |
| Zebra mussels | 62 |
| Rusty crayfish / crayfish | 61 |
| Spiny water flea / water flea | 26 |
| VHS / fish virus / virus | 23 |
| Round goby | 7 |
| Other miscellaneous AIS names | 33 |

## Probit Model Regression Results: Awareness

| Variable | Coefficient | Standard Errors | z-values |
| :---: | :---: | :---: | :---: |
| Constant | $-1.52 * * *$ | 0.224 | -6.78 |
| Ownwater | 0.169 | 0.183 | 0.92 |
| Keepboat | 0.210 | 0.175 | 1.20 |
| Othlakes | $0.386 * * *$ | 0.123 | 3.15 |
| College | $0.430 * * *$ | 0.123 | 3.50 |
| Age>65 | $-0.256 * *$ | 0.130 | -1.98 |
| Fish/Swim/Boat | $0.606 * * *$ | 0.209 | 2.90 |
| Lakemember | $0.718^{* * *}$ | 0.132 | 5.45 |

${ }^{\text {a }}$ Dependent variable is AIS awareness variable $=1$ if respondent could think of the names of any AIS; otherwise $=0$.
*** Denotes statistical significance at the 0.01 level.
** Denotes statistical significance at the 0.05 level.
Pseudo R ${ }^{2}=0.17$; Number of observations $=536$.

## What Conclusions Emerge from the AIS Awareness Regression Analysis?

- Individuals are more likely to be aware of aquatic invasive species if they:
+ Use lakes in Iron River or Delta for fishing, swimming/wading, or motor boating
+ Are a member of a lake association
+ Visit other lakes outside the area (an indicator of recreation behavior)
+ Have completed at least a college-level education
+ Are less than 65 years of age (However: this result deserves more scrutiny)


## What Implications Arise from the Regression Analysis of Awareness Factors?

- May (or may not) wish to aim public education efforts toward individuals who:
+ Do not use lakes in Iron River or Delta for fishing, swimming/wading, or motor boating
- Do not visit other lakes outside the area
- Are not members of a lake association
- Have not completed at least a college-level education


## General Knowledge About AIS

| For lakes in general: | Strongly <br> disagree / <br> somewhat <br> disagree / <br> neutral | Strongly <br> agree / <br> somewhat <br> agree | Don't know |
| :--- | :---: | :---: | :---: |
| "AIS can interfere with <br> water-based <br> recreation" (n=616) | $8.3 \%$ | $87.3 \%$ | $4.4 \%$ |
| "AIS are easily transferred <br> from one lake to <br> another" (n=617) | $6.5 \%$ | $89.1 \%$ | $4.4 \%$ |
| "AIS can negatively impact <br> the health of a <br> lake" (n=618) | $5.5 \%$ | $90.0 \%$ | $4.5 \%$ |

## Knowledge About AIS Specifically for These Lakes

| For lakes in Iron River and Delta: | Strongly disagree / somewhat disagree / neutral | Strongly agree / somewhat agree | Don't know |
| :---: | :---: | :---: | :---: |
| "AIS are interfering with water-based recreation" (n=612) | 31.7\% | 41.8\% | 26.5\% |
| "AIS are lowering the values of some lakefront property" (n=609) | 37.4\% | 33.7\% | 28.9\% |
| "Watercraft inspectors play an important role in preventing AIS" (n=612) | 19.6\% | 65.9\% | 14.5\% |

## Probit Model Results: Knowledge that AIS Can Interfere with Water-based Recreation

| Variable | Coefficient | Standard Errors | z-values |
| :---: | :---: | :---: | :---: |
| Constant | -0.498 | 0.517 | -0.96 |
| Income $>\$ 50 \mathrm{~K}$ | $0.683 * * *$ | 0.261 | 2.62 |
| Fish/Swim/Boat | 0.733 | 0.480 | 1.53 |
| Othlakes | $0.521 * *$ | 0.237 | 2.19 |
| Lakemember | $0.474 *$ | 0.246 | 1.93 |

${ }^{\text {a }}$ Dependent variable is AIS Knowledge Variable \#1: "very good knowledge" that AIS can interfere with water-based recreation in general.
*** Denotes statistical significance at the 0.01 level.
** Denotes statistical significance at the 0.05 level.

* Denotes statistical significance at the 0.10 level.
$\underline{\text { Pseudo R }{ }^{2}=0.14 ; \text { Number of observations }=219 . ~}$


## What Conclusions Emerge for General Knowledge on AIS Recreation Impacts?

- Individuals are more likely to have very good knowledge that AIS can interfere with waterbased recreation if they:
+ Are a member of a lake association
+ Visit other lakes outside the area (an indicator of recreation behavior)
- Have an annual household income greater than \$50,000


## Probit Model Results: Knowledge that AIS Are Lowering Property Values on These Lakes

| Variable | Coefficient | Standard Errors | z-values |
| :---: | :---: | :---: | :---: |
| Constant | $-1.83^{* * *}$ | 0.555 | -3.29 |
| MA/PhD | $0.391^{* *}$ | 0.179 | 2.18 |
| Fish/Swim/Boat | $1.282^{* *}$ | 0.544 | 2.36 |
| Tenure | 0.006 | 0.004 | 1.62 |
| Lakemember | $0.411^{* *}$ | 0.166 | 2.47 |

${ }^{\text {a }}$ Dependent variable is AIS Knowledge Variable \#5: "good knowledge" that AIS are lowering the values of some lakefront property in Iron River and Delta specifically.
*** Denotes statistical significance at the 0.01 level.
** Denotes statistical significance at the 0.05 level.

* Denotes statistical significance at the 0.10 level.

Pseudo R ${ }^{2}=0.06$; Number of observations $=248$.

# What if These Lakes Were Invaded by Aquatic Invasive Species? 

- To examine this question, we asked respondents how they would change their behavior (if at all) if a particular AIS scenario were to occur
- Known as "contingent behavior analysis"


## The Contingent Behavior Scenario

Suppose the following: aquatic invasive plants were spread into all the lakes in the towns of Iron River and Delta. And suppose that these aquatic plants would limit boating and swimming in half of the lakes' surface area, and that this condition was expected to persist over the foreseeable future.

## The Contingent Behavior Question

IF this kind of change were to happen on the lakes in the towns of Iron River and Delta, AND these changes were not occurring in other lakes in northwest Wisconsin, how do you think you/ your family might change your activities or lifestyle, if at all? (Please check ANY that apply, and fill in blanks as appropriate.)

## Responses to AIS Scenario

- The contingent behavior analysis indicates some people would adjust their residency patterns or recreational activities in response to an AIS invasion:
+ $17 \%$ indicate they would sell their property
+ 8\% indicate they would stay, but spend less time there
- Roughly 10-20\% would recreate less on these lakes
- $\rightarrow$ AIS invasions have implications not only for quality of life but also for various economic factors...


## Effects from Fewer Days Spent at Property due to AIS Scenario

- The mean respondent: about 3 fewer days/yr spent at property in response to AIS scenario
- Resulting aggregate reduction in primary spending: about \$275,000 per year


## Effects from Fewer Days Spent Fishing Due to AIS Scenario

- The mean respondent: 3.3 fewer days/yr fishing in response to AIS scenario (25\% decrease)
- Aggregating this to population: 4,817 fewer fishing days per yr
- (4,817 lost angling days/yr)*(\$52/day) = about $\$ 250,000$ in lost net economic benefits per yr due to AIS scenario
- $\rightarrow$ Decrease of $\sim 24 \%$ below the baseline net economic benefits from recreational angling (\$1.1 million/yr)


## Conclusions: Knowledge and Awareness

- There is probably room for improvement in the level of awareness and knowledge about AIS
- However, many people do appear concerned about negative impacts from AIS
- This study illuminates some factors influencing individuals' awareness of and knowledge about AIS


## Emerging Conclusions: Economic Effects

- AIS invasions yield several types of negative economic effects
- Even in small towns, any one effect may by itself amount to at least several hundred thousand dollars per year
- Not all of these types of economic effects can (should) be added together, but...
- Finally, some effects are sizeable in percentage terms, while others may be more modest


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## How Many are Year-round Residents?

| Occupancy Category | Owns <br> Waterfront <br> Property | Does Not <br> Own <br> Waterfront <br> Property | Total |
| :--- | :---: | :---: | :---: |
| Year-round residents | $130(29.2 \%)$ | $87(49.4 \%)$ | $217(34.9 \%)$ |
| Not year-round residents | $315(70.8 \%)$ | $89(50.6 \%)$ | $404(65.1 \%)$ |
| Total | $445(100 \%)$ | $176(100 \%)$ | $621(100 \%)$ |

## Do You Recreate Here?

| Recreational Activity | Percent who <br> engage in this <br> activity on area <br> lakes | Mean no. of days <br> spent on this <br> activity <br> (excludes <br> zeroes) |
| :--- | :---: | :---: |
| Fishing | $72.1 \%$ | 19.8 |
| Swimming/wading | $67.4 \%$ | 28.6 |
| Motor boating | $45.7 \%$ | 28.4 |

## What is the Average Number of Days '6In Residence"?

- The average number of days the property is utilized by respondent's family: 195 days per year (53\% of year)

Proximity of Respondent's Property to Nearest Lake (for non-Waterfront Owners)

| Proximity ( $\mathrm{n}=181$ ) | \% of Respondents |
| :--- | :---: |
| Less than $1 / 4$ mile | $34.2 \%$ |
| Between $1 / 4$ and $1 / 2$ mile | $17.7 \%$ |
| Between $1 / 2$ and 1 mile | $17.7 \%$ |
| Between 1 and 2 miles | $14.9 \%$ |
| More than 2 miles | $15.5 \%$ |

## Got Boat?

| Keep a Boat on a Lake <br> in Iron River or Delta? | Owns <br> Waterfront <br> Property | Does Not <br> Own <br> Waterfront <br> Property | Total |
| :--- | :---: | :---: | :---: |
| Yes, keep boat | $373(83.1 \%)$ | $14(7.9 \%)$ | $387(61.8 \%)$ |
| No, do not keep boat | $76(16.9 \%)$ | $163(92.1 \%)$ | $239(38.2 \%)$ |
| Total | $449(100 \%)$ | $177(100 \%)$ | $626(100 \%)$ |

## The Scenario: Part 1 (Background)

A Possible Future Scenario for the Lakes in the Towns of Iron River and Delta
14) Recognizing that Lake Superior contains over 80 aquatic invasive species and that significant boating traffic occurs between Lake Superior and nearby inland lakes, it is possible that species such as invasive aquatic plants, invertebrates, fish and others could enter area lakes in the future.

## Possible Responses to Scenario

- Respondent would sell their property
- Would keep property, but likely spend __ fewer days/yr there, on average
- Would probably go boating on these lakes __ fewer days/yr
- Would probably go swimming/wading in these lakes __ fewer days/yr
- Would probably go fishing on these lakes __ fewer days/yr
- Respondent would NOT CHANGE ANY ASPECTS of their activities or lifestyles with regard to these lakes


## Responses to Contingent Behavior Scenario

| Responses | Owns <br> Waterfront <br> Property | Does Not <br> Own <br> Waterfront <br> Property | Total |
| :--- | :---: | :---: | :---: |
| Sell property | $116(20.1 \%)$ | $10(5.6 \%)$ | $126(16.6 \%)$ |
| Fewer days/yr at property | $48(8.3 \%)$ | $15(8.4 \%)$ | $63(8.3 \%)$ |
| Boating fewer days/yr | $73(12.6 \%)$ | $12(6.7 \%)$ | $85(11.2 \%)$ |
| Swimming fewer days/yr | $97(16.8 \%)$ | $29(16.3 \%)$ | $126(16.7 \%)$ |
| Fishing fewer days/yr | $89(15.4 \%)$ | $27(15.2 \%)$ | $116(15.3 \%)$ |
| No changes in activities | $155(26.8 \%)$ | $85(47.8 \%)$ | $240(31.7 \%)$ |
| Total | $578(100 \%)$ | $178(100 \%)$ | $756(100 \%)$ |

## How Many Fewer Days Spent at Property in Response to Scenario?

- Among those respondents who indicated they would spend less time at their property in response to the AIS scenario, the mean number of fewer days was 34 days/yr
- This represents a $17 \%$ decrease in number of days in residence below the mean baseline of 195 days/yr
- For whole sample: mean is 3.3 fewer days


## How Much does a Typical Property Owner Spend?

- The average household spends about \$6,800 per year (conservative estimate) in the Towns of Iron River and Delta
- Total spending in these Towns by all property owners is estimated to be about $\$ 9.86$ million per year (conservative estimate)


# AIS Scenario's Impacts on Spending via Reduced Residence Time 

- Reduction in number of days spent at properties would reduce annual spending by about $\$ 187 / \mathrm{HH}$, on average
- The aggregate reduction in primary spending in these two towns would be about \$272,000 per year
- A decrease of about $3 \%$ below baseline aggregate spending of these residents
- These numbers may seem small, but...


# How Many Fewer Fishing Days in Response to AIS Scenario? 

- Among those who fish, the average number of days/yr spent fishing is 19.8
- Among respondents (15\%) who would fish less in response to AIS scenario: 18.7 fewer days/yr fishing on these lakes, on average


## What is Aggregate Effect in Terms of Reduced Fishing Days?

- Among ALL respondents (including nonanglers), the average number of days/yr spent fishing is about 13
- For ALL respondents: the mean response to the AIS scenario is 3.3 fewer fishing days per yr (a 25\% decrease)
- Aggregating this to the population: we estimate 4,817 fewer fishing days per yr


## Angling: Omissions and Uncertainties

- Recreators will substitute to other lakes $\rightarrow$ not all of this net economic value will be lost
- However, property owners may now incur higher travel costs to get to recreation
- Also, the expenditures associated with this recreation may leave the area
- Remember: none of this analysis incorporates losses due to reduced numbers of recreational visitors from outside the area
- Can certainly conduct the analysis for recreational activities other than angling...

