



School of Business & Economics  
 College of Professional Studies  
 University of Wisconsin - Stevens Point

## Management

(69-71 credits)

- **GPA Requirement: Achieve cumulative GPA of 2.50 or higher in all major courses (including transfer courses).**
- **Course prerequisites are in parenthesis following the course title.**

### 14 Core Business Courses (42-44 credits) In general, try to complete the core classes in approximately this sequence.

- \_\_\_ **Calculus - MATH 109** or Math 111 or Math 120
- \_\_\_ **Statistics - MATH 355** or FOR 321 or SOC 351 or PAPER 314 or PSYC 300
- \_\_\_ **ECON 110** Principles of Macroeconomics
- \_\_\_ **ECON 111** Principles of Microeconomics May also take **Econ 200**: Principles of Economics and an additional 3 credit Econ course from the 200-400 level (not including Econ 497 or Econ 498).
- \_\_\_ **ACCT 210** Principles of Financial Acct
- \_\_\_ **ACCT 211** Principles of Managerial Acct (A210)
- \_\_\_ **BUS 300** Written Communication for the Business Professional (B325)
- \_\_\_ **BUS 301** Oral Communication for the Business Professional (B325)
- \_\_\_ **BUS 325** Organizational Behavior
- \_\_\_ **BUS 330** Principles of Marketing
- \_\_\_ **BUS 340** Business Law I \*\*counts as *Interdisciplinary Studies course*\*\*
- \_\_\_ **BUS 350** Principles of Finance (A210)
- \_\_\_ **BUS 360** Principles of Production (A211, E111, Calc, Stats)
- \_\_\_ **BUS 370** Management Information Systems (B325, B330)  
May also take **ACCT 370** (Acct Info Systems) in place of **BUS 370**

### 3 Management Core Course (9 credits)

- \_\_\_ **BUS 322** Business Leadership for Managers (B325)
- \_\_\_ **BUS 324** Human Resource Management (B325)
- \_\_\_ **BUS 326** Organizational Theory (B325)

### 3 Focused Management Courses (9 credits)

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| <ul style="list-style-type: none"> <li>___ <b>ACCT 321</b> Advanced Managerial Accounting (A211)</li> <li>___ <b>BUS 321</b> Entrepreneurship (A210, B320 or B325, B330)</li> <li>___ <b>BUS 323</b> Organizational Strategy (B325)</li> <li>___ <b>BUS 327</b> Managing Global Organizations (B325)</li> <li>___ <b>BUS 328</b> Training &amp; Development (B325)</li> <li>___ <b>BUS 329</b> Project Management (B325)</li> </ul> | <ul style="list-style-type: none"> <li>___ <b>BUS 390</b> Ethics in Business (B340, B325)</li> <li>___ <b>BUS 490</b> Approved Special Topic (varies)</li> <li>___ <b>DAB 440</b> Analytics and Decision Making (TBD)</li> <li>___ <b>Econ 370</b> Managerial Economics</li> <li>___ <b>Psych 345</b> Industrial/Organizational Psychology (Psych 110)</li> </ul> |
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### 2 General Electives (6 credits)

Successfully complete an additional 6 credits in the SBE, 200 level or above, not including Acct 498, Bus 320, Bus 496, Bus 498, Econ 200, or Econ 498. Courses taken to satisfy other requirements of the major do not count towards this requirement.

Course #1 -
Course #2 -

### 1 Capstone Course (3 credits) Designed to be taken your final semester with instructor consent.

- \_\_\_ **BUS 480** Strategic Management  
 -You may take only one core course in conjunction with the Capstone.