



School of Business & Economics
College of Professional Studies
University of Wisconsin - Stevens Point

UWSP Business Administration at UWMC 16-17

UWSP courses listed on this check-sheet are 3 credits each
You must have a **2.50 cumulative in-major GPA** including the courses that transferred into the major/minor.

UWMC course equivalents are shown in parenthesis ().

UWSP Prerequisites are shown in brackets [].

2 Math Courses

- ___ Calculus - choose 1 course MATH 109 or MATH 111 or MATH 120 (**MATH 211 or MATH 221**)
- ___ Statistics - choose 1 course MATH 355 (**BUS 243 or MATH 117**)

4 Foundation Courses

- ___ ECON 110 (formerly 210) Principles of Macroeconomics (**ECON 203**)
- ___ ECON 111 (formerly 211) Principles of Microeconomics (**ECON 204**)
- ___ ACCT 210 Principles of Financial Acct (**BUS 201**)
- ___ ACCT 211 Principles of Managerial Acct (**BUS 204**)

Core Courses May be taken out-of-sequence if you have satisfied the prerequisites.

- ___ BUS 325 Organizational Behavior
- ___ BUS 300 Written Communication for the Business Professional
- ___ BUS 301 Oral Communication for the Business Professional
- ___ BUS 330 Principles of Marketing
- ___ BUS 340 Business Law I ****counts as Interdisciplinary Studies course****
- ___ BUS 350 Principles of Finance [**ACCT 210; approved major/minor**]
- ___ BUS 360 Principles of Production [**Calculus, Statistics, ACCT 211, ECON 111**]
- ___ BUS 327 Managing Global Organizations [**B325**] or other approved global offering (including ECON 365) – ask advisor

AND ONE OF THE FOLLOWING COURSES

- ___ BUS 370 Management Information Systems [**B325; and B330 or consent**]
- ___ ACCT 370 Acct Info Systems [**ACCT 310**]

***1 Business Major Elective Course** *Concentration in Management satisfies this requirement*

- ___ 300 – 400 level course

Capstone Course

- ___ BUS 480 Strategic Management [**May take only 1 core course in conjunction with B480**]

*Business Major Elective Courses

- ___ Bus 321 Entrepreneurship [A210, B325, B330]
- ___ Bus 322 Leadership [B325]
- ___ Bus 324 Personnel/Human Resource Management [B325]
- ___ Bus 326 Organizational Theory [B325]
- ___ Bus 331 Marketing Research [B330]
- ___ Bus 335 Retailing [A210 & B330]
- ___ Bus 336 Sales Management [B330]
- ___ Bus 337 Buyer Behavior [B330]
- ___ Bus 341 Business Law II [B340]
- ___ Bus 343 Principles of Insurance [B340]
- ___ Bus 352 Financial Management - fall semester [B350]
- ___ Bus 353 Investments – offered spring semester [B350]
- ___ Bus 355 Real Estate Investment [B350]
- ___ Bus 356 Corporate Risk Management [B350]
- ___ Bus 390 Ethics in Business [B340; 325]
- ___ Bus 455 Corporate Finance Seminar [B350]
- ___ Bus 490 Approved Special Topics (Varies)
- ___ Bus 493 Internship in China [SBE major/minor or consent from the SBE Internship Director]
- ___ Bus 496 Internship in Business Administration [consent from the SBE Internship Director]
Jenny Resch, Internship Director, CPS 476
Phone: 715-346-2384 or jresch@uwsp.edu
- ___ Econ 360 Money & Financial Markets [A210, E110]
E360 works as elective course for both the BUS major/minor and ECON major/minor.

Additional Major Requirements

- ___ Minor, Double Major or Area of Concentration *see below*

Management Concentration

7 Courses* (21 Credits) and a 2.50 cumulative GPA. See the [UWSP online catalog](#) for prerequisites.

Required:

- ___ BUS 322 Business Leadership for Managers [B325]

Electives Choose 6 of the following:

- ___ BUS 221 The Entrepreneurial Process
- ___ BUS 321 Entrepreneurship [A210, B325, B330]
- ___ BUS 324 Personnel/HR Management [B325]
- ___ BUS 326 Organizational Theory [B325]
- ___ BUS 327 Managing Global Organizations [B325]
- ___ BUS 328 Training and Development [B325]
- ___ BUS 341 Business Law II [B340]
- ___ BUS 342 International Business Law [B340]
- ___ BUS 390 Ethics in Business [B340, B325]
- ___ BUS 490 Approved Special Topic (varies)
- ___ BUS 493 Internship in China
- ___ BUS 496 Internship in Business Admin
(contact bmihm@uwsp.edu)
- ___ ACCT 321 Advanced Managerial Accounting [A211]
- ___ ECON 272 Personal Finance (BUS 110)
- ___ ECON 310 Econometrics [E110 E111, Calc & Stats]
- ___ ECON 330 Evaluation of American Enterprise [E111]
- ___ ECON 340 Industrial Organization [E111]
- ___ ECON 345 Labor Economics [E111]
- ___ ECON 346 Collective Bargaining [E110]
- ___ ECON 360 Money and Fin Mkts (ECON 230) [E110, A210]
- ___ ECON 370 Managerial Economics [E111, Calc, Stats]
- ___ ECON 420 Economics of Organization [E111]
- ___ COMM 342 Organizational Comm Laboratory [C240]
- ___ COMM 343 Organizational Comm Assessment [C 240]
- ___ COMM 345 Small Group Communication [C240]
- ___ COMM 349 Organizational Comm Topics [C240]
- ___ ENGL 351 Advanced Business Writing
- ___ PSYCH 345 Ind./Organizational Psych [Psync 110]

** Complete 7 courses with at least 5 of those designated as BUS courses

At least 6 courses from Accounting, Business, or Economics

No more than 1 course may be COMM, ENGL or PSYCH

Note: To Complete a second area of concentration, you must complete 15 additional credits in the second area of concentration.
(Courses which haven't already counted toward the first area of concentration).