

PROGRAM TO PROGRAM ARTICULATION AGREEMENT
University of Wisconsin – Stevens Point (UWSP)
College of Professional Studies
School of Business and Economics
Management Program
and
Northcentral Technical College (NTC)
Business Management Program

Effective Date: July 1, 2021

NTC Associate Degree: Associate Degree, Business Management

UWSP Baccalaureate Degree: Bachelor of Science Degree, Management

Purpose:

This articulation agreement provides the opportunity for NTC students who have earned the Associate Degree, Business Management major, to be awarded the following equivalent credits upon entry to the UWSP School of Business and Economics, Management major.

Transfer Courses: (Total 57 credits)

UWSP COURSE	NTC BUSINESS MANAGEMENT COURSE	Credits Granted
GENERAL EDUCATION		
English 101 or 150 – Freshman English (3 cr.)	10801195 – Written Comm. (3 cr.) OR 10801136 - English Comp. 1 (3 cr.)	3
Soc 101 (SS) (USD) (3 cr.) OR Elect - Social Science / U.S. Diversity (SS) (USD) (3 cr.)	10809196 – Intro Soc. (3 cr.) OR 10809172 - Intro to Diversity Studies (3 cr.)	3
Phil 101 - Humanities (HU) (3 cr.)	10809166 – Intro to Ethics: Theory and Application (3 cr.)	3
Psyc 110 (SS) (3 cr.) OR Elect - Social Science (SS) (3 cr.)	10809198 – Intro to Psych. (3 cr.) OR 10809199 – Psych of Human Rel. (3 cr.)	3
Communication 101 – Fund. Of Oral Comm. (3 cr.)	10801198 – Speech (3 cr.) – (instead of 10801196 Oral/Interpersonal Comm)	3
		15 credits
MANAGEMENT MAJOR		
BUSINESS CORE COURSES		
Business 100 – Introduction to Business (1 cr.)	10102124 – Introduction to Business (3 cr.)	3
Economics 110 – Principles of Macroeconomics (SS) (3 cr.)	10809195 – Economics (3 cr.)	3
Accounting 210 – Intro to Financial Accounting (3 cr.)	10101113 Accounting II (4 cr.)	3
Business 330 – Principles of Marketing (3 cr.)	10104172 – Marketing Principles (3 cr.)	3
Business 340 – Business Law and Ethics (3 cr.)	10102160 – Business Law I (3 cr.)	3
MANAGEMENT CORE		
Business 322 – Business Leadership for Managers (3 cr.)	10196190 – Leading Strategically (3 cr.)	3
Business 324 – Human Resource Management (3 cr.)	10196193 – Managing Human Res & Labor Relations (3 cr.)	3
MANAGEMENT ELECTIVES		
Business 329 – Project Management (3 cr.)	10196188 – Project Management (3 cr.)	3
GENERAL BUSINESS ELECTIVES		
Bus 3xx – Lean Organizations (3 cr.)	10196114 – Lean Organizations (3 cr.)	3

Bus 2xx – Leading Change and Diversity (3 cr.)	10196169 – Leading Change and Diversity (3 cr.)	3
		30 credits
GENERAL UWSP ELECTIVES		
Bus 1xx – Accounting I (3 cr.)	10101111 Accounting I (4 cr.)	3
Bus 2xx – The Branch (3 cr.) OR	10102200 – The Branch (3 cr.) OR	3
Bus 2xx – Mentored Bus Exp (3 cr.)	10102127 – Mentored Bus Exp (3 cr.)	
Bus 1xx – Excel Level 1 (1 cr.)	10103242 – Excel Level 1 (1 cr.)	1
Bus 1xx – Powerpoint Level 1 (1 cr.)	10103241 – Powerpoint Level 1 (1 cr.)	1
Bus 1xx – Word Level 1 (1 cr.)	10103243 – Word Level 1 (1 cr.)	1
Bus 2xx – Team Building and Problem Solving (3 cr.)	10196189 – Team Building and Problem Solving (3 cr.)	3
		12 credits
	TOTAL TRANSFERRED CREDITS	57

REQUIRED COURSES: (Total 66-72 credits)

The following coursework will be required to obtain the Bachelor of Science in Management:

UWSP REQUIREMENT	UWSP COURSE	Credits
GENERAL EDUCATION		
Written Communication	Engl 202 – Sophomore English	3
Wellness	Choose from designated classes	1
Arts (ART)	Choose from designated classes	3
Historical Perspectives (HP)	Choose from designated classes	3
Natural Sciences (NS)	Choose from designated classes	3
Additional ART/HU/HP/NS	Choose from designated classes	3
Global Awareness (GA)	Can be satisfied with above classwork	0 - 3
Environmental Responsibility (ER)	Can be satisfied with above classwork	0 - 3
		16-22 credits
MANAGEMENT MAJOR		
BUSINESS CORE COURSES		
Math for Social Sciences or Applied Calculus	Math 109 or 111*	4
Elementary Statistical Methods (QL)	Math 255	4
Principles of Microeconomics (SS)	Econ 111	3
Introduction to Managerial Accounting	Acct 211	3
Written Communication for the Business Professional	Bus 300	3
Oral Communication for the Business Professional	Bus 301	3
Organizational Behavior	Bus 325	3
Principles of Finance	Bus 350	3
Principles of Production	Bus 360	3
Management Information Systems	Bus 370	3
Principles of Business Analytics	Bus 380	3
Internship (EL)	Bus 497	3
Management Capstone	Bus 480	3
MANAGEMENT CORE		
Organizational Theory	Bus 326	3
MANAGEMENT ELECTIVES		
Focused Management Elective	Choose from designated classes	3
Focused Management Elective	Choose from designated classes	3
		50 credits

	TOTAL REMAINING CREDITS	66-72

* Will need to test in or take pre-requisite

UWSP University graduation requirements for a Bachelor of Science Degree will need to be completed: 40 credits at 300 and 400 level and 120 total minimum

SPECIAL CONSIDERATIONS:

1. Associate degree graduates must have earned a minimum grade point average of 2.50. An ineligible candidate may appeal for consideration through the Head, School of Business and Economics.
2. The acceptance of credits applies only to this Program-to-Program Articulation.
3. For acceptance of equivalent courses, NTC courses must have been completed within the last 5 years. Beyond this period of time, course equivalents will be assessed on an individual basis.
4. The Agreement shall become effective on the 1st day of July 2021 and shall automatically renew on each July 1, for an additional year, unless terminated through written notice by either Party to this Agreement.
5. On an annual basis the UWSP School of Business and Economics will receive contact information for students enrolled in the Northcentral Technical College Business Management program in order for the School of Business and Economics to provide advice on transferring into UWSP and the Management program.