

**PROGRAM TO PROGRAM ARTICULATION AGREEMENT**  
**University of Wisconsin – Stevens Point (UWSP)**  
**College of Professional Studies**  
**School of Business and Economics**  
**Management Program**  
and  
**Mid-State Technical College (MSTC)**  
**Business Management Program**

**Effective Date:** July 1, 2020

**MSTC Associate Degree:** Associate Degree, Business Management

**UWSP Baccalaureate Degree:** Bachelor of Science Degree, Management

**Purpose:**

This articulation agreement provides the opportunity for MSTC students who have earned the Associate Degree, Business Management major, to be awarded the following equivalent credits upon entry to the UWSP School of Business and Economics, Management major.

**Transfer Courses: (Total 57 credits)**

UWSP COURSE	MID-STATE BUSINESS MANAGEMENT COURSE	Credits Granted
<b>GENERAL EDUCATION</b>		
English 101 or 150 – Freshmen English (3 cr.)	10801136 - English Composition 1 (3 cr.)	3
Human Dev 265 - Wellness Course (WLN) (3 cr.)	10809188 – Developmental Psychology (3 cr.)	3
Communications 101 – Fund. Of Oral Comm. (3 cr.)	10801198 - Speech (3 cr.)	3
Social Science (SS) / U.S. Diversity Course (USD) (3 cr.)	10809172 - Introduction to Diversity Studies (3 cr.)	3
		<b>12 credits</b>
<b>MANAGEMENT MAJOR</b>		
<b>BUSINESS CORE COURSES</b>		
Math 255 – Elem. Statistical Methods (QL) (3 cr.)	10804189 - Introductory Statistics (3 cr.)	3
Business 100 – Introduction to Business (1 cr.)	10102101 – Intro to Business (3 cr.)	3
Economics 110 – Principles of Macroeconomics (SS) (3 cr.)	10809195 - Economics (3 cr.)	3
Accounting 210 – Intro to Financial Accounting (3 cr.)	10101111 Accounting 1 AND 10101113 Accounting II (6 cr.)	3
Business 325 – Organizational Behavior (3 cr.)	10102138 – Organizational Behavior (3 cr.)	3
Business 330 – Principles of Marketing (3 cr.)	10104102 – Marketing Principles (3 cr.)	3
Business 340 – Business Law and Ethics (IS) (3 cr.)	10102103 – Bus. Law & Ethics or 10102104 – Bus. Law (3 cr.)	3
<b>MANAGEMENT CORE</b>		
Business 324 – Human Resource Management (3 cr.)	10196193 – Human Resource Management (3 cr.)	3
<b>MANAGEMENT ELECTIVES</b>		
Business 321 – Entrepreneurship (3 cr.)	10102131 – Entrepreneurial Management (3 cr.)	3
Business 329 – Project Management (3 cr.)	10196188 – Project Management (3 cr.)	3
<b>GENERAL BUSINESS ELECTIVES</b>		
Bus 3xx – Managing for Quality (3 cr.)	10196192 – Managing for Quality (3 cr.)	3
		<b>33 credits</b>
<b>GENERAL UWSP ELECTIVES</b>		
Bus 2xx – Employment Law (3 cr.)	10102110 – Employment Law (3 cr.)	3

Bus 2xx – International Business (3 cr.)	10102180 – International Business (3 cr.)	3
Bus 2xx – Business Decision Making (3 cr.)	10102160 – Business Decision Making (3 cr.)	3
Bus 3xx – Supervision (3 cr.)	10196191 – Supervision (3 cr.)	3
		<b>12 credits</b>
	<b>TOTAL TRANSFERRED CREDITS</b>	<b>57</b>

**REQUIRED COURSES: (Total 64-70 credits)**

The following coursework will be required to obtain the Bachelor of Science in Management:

UWSP REQUIREMENT	UWSP COURSE	Credits
<b>GENERAL EDUCATION</b>		
Written Communication	Engl 202 – Sophomore English	3
Arts (ART)	Choose from designated classes	3
Humanities (HU)	Choose from designated classes	3
Historical Perspectives (HP)	Choose from designated classes	3
Natural Sciences (NS)	Choose from designated classes	3
Additional ART/HU/HP/NS	Choose from designated classes	3
Global Awareness (GA)	Can be satisfied with above classwork	0 - 3
Environmental Responsibility (ER)	Can be satisfied with above classwork	0 - 3
Interdisciplinary Studies (IS)	Satisfied with Bus 340 as part of major	0
Experiential Learning (EL)	Satisfied with Bus 497 as part of major	0
		<b>18-24 credits</b>
<b>MANAGEMENT MAJOR</b>		
<b>BUSINESS CORE COURSES</b>		
Math for Social Sciences or Applied Calculus	Math 109 or 111*	4
Principles of Microeconomics (SS)	Econ 111	3
Introduction to Managerial Accounting	Acct 211	3
Written Communication for the Business Professional	Bus 300	3
Oral Communication for the Business Professional	Bus 301	3
Principles of Finance	Bus 350	3
Principles of Production	Bus 360	3
Management Information Systems	Bus 370	3
Principles of Business Analytics	Bus 380	3
Internship (EL)	Bus 497	3
Management Capstone	Bus 480	3
<b>MANAGEMENT CORE</b>		
Business Leadership for Managers	Bus 322	3
Organizational Theory	Bus 326	3
<b>MANAGEMENT ELECTIVES</b>		
Focused Management Elective	Choose from designated classes	3
<b>GENERAL BUSINESS ELECTIVES</b>		
SBE Elective	Choose from any course in the SBE, 200-level or above	3
		<b>46 credits</b>
	<b>TOTAL REMAINING CREDITS</b>	<b>64-70</b>

\* Will need to test in or take pre-requisite

***UWSP University graduation requirements for a Bachelor of Science Degree will need to be completed: 40 credits at 300 and 400 level and 120 total minimum***

**SPECIAL CONSIDERATIONS:**

1. Associate degree graduates must have earned a minimum grade point average of 2.50. An ineligible candidate may appeal for consideration through the Head, School of Business and Economics.
2. The acceptance of credits applies only to this Program-to-Program Articulation.
3. For acceptance of equivalent courses, Mid-State courses must have been completed within the last 5 years. Beyond this period of time, course equivalents will be assessed on an individual basis.
4. The Agreement shall become effective on the 1<sup>st</sup> day of July 2020 and shall automatically renew on each July 1, for an additional year, unless terminated through written notice by either Party to this Agreement.